

PACCAR Inc
SUMMARY INCOME STATEMENTS
(in millions except per share amounts)

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	2012	2011	2012	2011
Truck and Other:				
Net sales and revenues	\$ 3,546.7	\$ 3,993.0	\$ 12,252.5	\$ 10,738.3
Cost of sales and revenues	3,108.5	3,484.0	10,660.9	9,347.4
Research and development	66.8	70.0	212.9	215.9
Selling, general and administrative	113.9	113.1	362.2	331.6
Interest and other expense (income), net	.3	4.0	(.2)	7.1
<i>Truck and Other Income Before Income Taxes</i>	257.2	321.9	1,016.7	836.3
Financial Services:				
Revenues	273.5	264.1	801.0	763.1
Interest and other	167.8	167.6	485.9	490.1
Selling, general and administrative	22.6	24.0	70.8	71.8
Provision for losses on receivables	2.7	10.7	15.2	32.2
<i>Financial Services Income Before Income Taxes</i>	80.4	61.8	229.1	169.0
Investment income	7.8	11.0	24.9	28.9
<i>Total Income Before Income Taxes</i>	345.4	394.7	1,270.7	1,034.2
Income taxes	111.8	113.1	412.6	319.6
<i>Net Income</i>	\$ 233.6	\$ 281.6	\$ 858.1	\$ 714.6
Net Income Per Share:				
Basic	\$.66	\$.78	\$ 2.41	\$ 1.96
Diluted	\$.66	\$.77	\$ 2.41	\$ 1.95
Weighted Average Shares Outstanding:				
Basic	353.7	363.3	355.5	365.0
Diluted	354.3	364.2	356.3	366.2
Dividends declared per share	\$.20	\$.18	\$.58	\$.42

PACCAR Inc
CONDENSED BALANCE SHEETS
(in millions)

	September 30	December 31
	2012	2011
ASSETS		
Truck and Other:		
Cash and marketable debt securities	\$ 2,640.9	\$ 2,900.7
Trade and other receivables, net	1,003.6	977.8
Inventories	915.6	710.4
Property, plant, and equipment, net	2,182.2	1,973.3
Equipment on operating lease and other	1,382.7	1,209.1
Financial Services Assets	10,567.5	9,401.4
	\$ 18,692.5	\$ 17,172.7
LIABILITIES AND STOCKHOLDERS' EQUITY		
Truck and Other:		
Accounts payable, deferred revenues and other	\$ 3,931.7	\$ 3,846.7
Long-term debt	150.0	150.0
Financial Services Liabilities	8,748.7	7,811.6
STOCKHOLDERS' EQUITY	5,862.1	5,364.4
	\$ 18,692.5	\$ 17,172.7
Common Shares Outstanding	353.0	356.8

GEOGRAPHIC REVENUE DATA

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	2012	2011	2012	2011
United States and Canada	\$ 2,006.4	\$ 2,352.9	\$ 7,560.5	\$ 6,019.3
Europe	996.1	1,264.2	3,161.2	3,756.5
Other	817.7	640.0	2,331.8	1,725.6
	\$ 3,820.2	\$ 4,257.1	\$ 13,053.5	\$ 11,501.4

PACCAR Inc
CONDENSED CASH FLOW STATEMENTS
(in millions)

Nine Months Ended September 30	2012	2011
OPERATING ACTIVITIES:		
Net income	\$ 858.1	\$ 714.6
Depreciation and amortization:		
Property, plant and equipment	144.6	146.4
Equipment on operating leases and other	377.8	359.3
Net increase in wholesale receivables on new trucks	(177.6)	(429.1)
Net increase in sales-type finance leases and dealer direct loans on new trucks	(112.1)	(18.6)
All other operating activities	(174.2)	378.7
Net Cash Provided by Operating Activities	916.6	1,151.3
INVESTING ACTIVITIES:		
Acquisition of property, plant and equipment	(334.6)	(214.7)
Acquisition of equipment for operating leases	(962.7)	(1,013.6)
Net increase in financial services receivables	(566.1)	(321.7)
Net increase in marketable securities	(52.7)	(473.1)
All other investing activities	253.9	237.8
Net Cash Used in Investing Activities	(1,662.2)	(1,785.3)
FINANCING ACTIVITIES:		
Cash dividends paid	(455.9)	(153.1)
Purchase of treasury stock	(162.1)	(250.2)
Stock compensation transactions	7.4	4.4
Net increase in debt	990.6	911.2
Net Cash Provided by Financing Activities	380.0	512.3
Effect of exchange rate changes on cash	9.4	(39.5)
Net Decrease in Cash and Cash Equivalents	(356.2)	(161.2)
Cash and cash equivalents at beginning of period	2,106.7	2,040.8
Cash and cash equivalents at end of period	\$ 1,750.5	\$ 1,879.6